





## **MENTEE**

## **Pauline Otila**

Founder, Apiculture Venture Limited

Website • Facebook

Pauline Otila is the founder of Apiculture Venture Limited and Golden Bee Honey products, which between them have created employment for 17 young Kenyans. She is ambitious and describes social inclusion as her driving force, having set up a programme where women and youth can take up beekeeping as an income generating activity.

Apiculture Venture Limited is a social enterprise and a key player in Kenya's honey and beekeeping industry, with a unique business model that solves inefficiencies in the apiculture value chain. The enterprise collaborates with hundreds of small-holder beekeepers, particularly youths and women, to enable them access and set-up modern hives through training, extension support services, commercial honey and wax production, processing and value addition, packaging, and marketing high quality organic honey.

In addition to processing and selling honey and wax in their natural forms, Apiculture Venture Limited's has a variety of value-added healthy and nutritious by-products the enterprise sells under the Golden Bee Beehive Products Brand. From wax, they make hand and body jelly, lip balms, wax strips and wax sheets, and scented candle wax. From honey, they make flavoured chocolates, creamed honey, and are currently piloting flavoured honey.





#### **MENTORS**

### **Irene Ochem**

Founder and CEO, Africa Women Innovation and

# Karimi Thuranira Country Manager,

Kenya, OCP