



MENTEE

Feddy Tesha

Managing Director, Profate

Feddy Tesha is the Founder and Managing Director of Profate Investments Ltd, which started getting involved in small-scale dairy milk processing starting from 2008. Profate has a staff of 27, with 50 percent of the senior management being women. Profate is a vertically integrated commercial profit-making dairy business, keen also to deliver social and economic benefits to its stakeholders and suppliers. Its objective is to ensure the sustainability and growth of the milk value chain through maintaining the collective partnership with the farmer milk supplier groups and cooperatives.

The Tanzanian company has developed a value chain-based, inclusive dairy model based on using its Dairy Demonstration Farm concept as hub to enhance productivity, quality and commercializing dairy production. It does this through the training, mentorship and the practical physical participation of smallholder dairy farmers on pasture production and preservation, animal husbandry, hygiene in handling milk, entrepreneurship and economics through undertaking commercially viable approaches, skills and proven production technologies in collaboration with other stakeholders.

Following a recent unique and eye-opening FAO Mentorship program that I luckily attended recently, I am looking at my collaboration with other stakeholder partners to prioritize on Water and Energy solutions to our smallholder farmer milk suppliers as critical concerns in Food Systems, while maximizing on efficient resource utilization and nature conservation.

"I sincerely thank IAFN and FAO. It has been a wonderful achievement, and I am sure it will make a difference in our undertaking."

~ Feddy Tesha ~



MENTOR

Lynda McDonald

Project Manager, Dairy Development, TetraLaval International